



Company Reg No: 2015/280507/07  
VAT No:4020278869  
36 Edly Symons Ave, Beacon Bay, East London 5241  
Tel: +27 082 5530944  
[www.africavisioninstitute.co.za](http://www.africavisioninstitute.co.za)

15 May 2020

Dear Colleague,

Do you ever doubt:

- The need to refer?
- If your referral will be appropriate?
- How urgent the referral might be?

Over the past three years the Africa Vision Institute (AVI) in collaboration with Iso Leso, has been administering a telemedicine platform pilot to answer the above.

This service has been limited to Iso Leso members only. However, we are now extending the service to all Optometrists as we believe it is the most convenient and economical path to a second opinion, especially in South Africa where all our resources are under pressure and the fact that there is mounting pressure on remote expert opinion.

It is our intention to widen the reimbursement spectrum for Optometrists who made the investment in new technology. It is also part of our strategy to break away from the two-year reimbursement cycle and provide a verifiable standard for appropriate co-management.

Only with your support can we grow and prove the benefits of this concept to funders and Government. (NHI)

We are therefore proud to announce South Africa's first telemedicine platform for Optometrists by offering:

- An Ophthalmologist opinion within 24 hours – based on Retinal photos and patient notes – **level 1 report.** (will include DR Grading)
- An **advanced** opinion by an Ophthalmologist within 24 hours – based on photos, OCT scans and patient notes – **level 2 report.**
- Later in 2020: Automated **Artificial Intelligence** Diabetic Retinopathy **detection** while the patient is in your practice (AMD and Glaucoma modules to follow). Based on single disease – retinal photos only.

Dr Rob Daniel  
DIRECTOR  
BSc MBBCh DA(SA) DIP PEC (SA) FC Ophth(SA)

Stef Kriel  
DIRECTOR  
Dip. Optom (TWR) CAS (NECO) M.HPE (UFS)

Note that certain Iso Leso sponsored medical aids will reimburse you for the submissions and there will be no extra costs involved. Your claim will be via OPTINET under the bundle code 93900 and there are added benefits if you have completed PEP.

Where medical aid reimbursement is not available, the cost to you (your patient), will be as follows:

In these cases, you will select the CASH OPTION on the drop-down menu when registering the patient (see procedures manual which will be emailed to you on registration)

- Level 1 report - R115.00 excl. VAT
- Level 2 report - R150.00 excl. VAT
- Future AI grading of Diabetic Retinopathy – +/- R25.00 per photo – available later in 2020
- Note this will be a pre-paid service that will allow you to buy bundles of R500 per bundle which will feature on your practice dashboard once you have registered as a member on the AVI website
- You will also receive notification when your credit balance is low

To register your practice, please register as a member go to [www.africavisioninstitute.co.za](http://www.africavisioninstitute.co.za) where after we will active your practice via the usual password process.

Sincerely,

The AVI Team